

EDL-Generation Public Company

The Third Quarter Report

30 SEP 2023



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1. Overview of the Company's business.

❖ Vision

1. A leading company in Lao PDR in generating the stable electric power, to fulfil the demand of socio-economic development of Lao PDR and the region in line with the green and sustainable direction.
2. A leading company in providing the operation and maintenance services to power producers in Lao PDR and the region.
3. A leading company that creates the added values for Shareholders.

❖ Mission

1. To supply electric power from clean and renewable energy sources by taking the environment into account, ensuring the energy security and sustainability for Lao PDR and the region.
2. To comprise the clear, transparent and auditable decision-making process.
3. To collaborate closely with strategic partners and power distributors to supply electricity for domestic and regional socio-economic development.
4. To enhance the effectiveness and improve the company in all aspects, in order to become the producer and provider of the operation-maintenance service for power producers in Lao PDR and the region.
5. To invest in businesses which emphasis the creating of added values both short term and long term with highest returns continuously for Shareholders.

❖ Core Business Operations

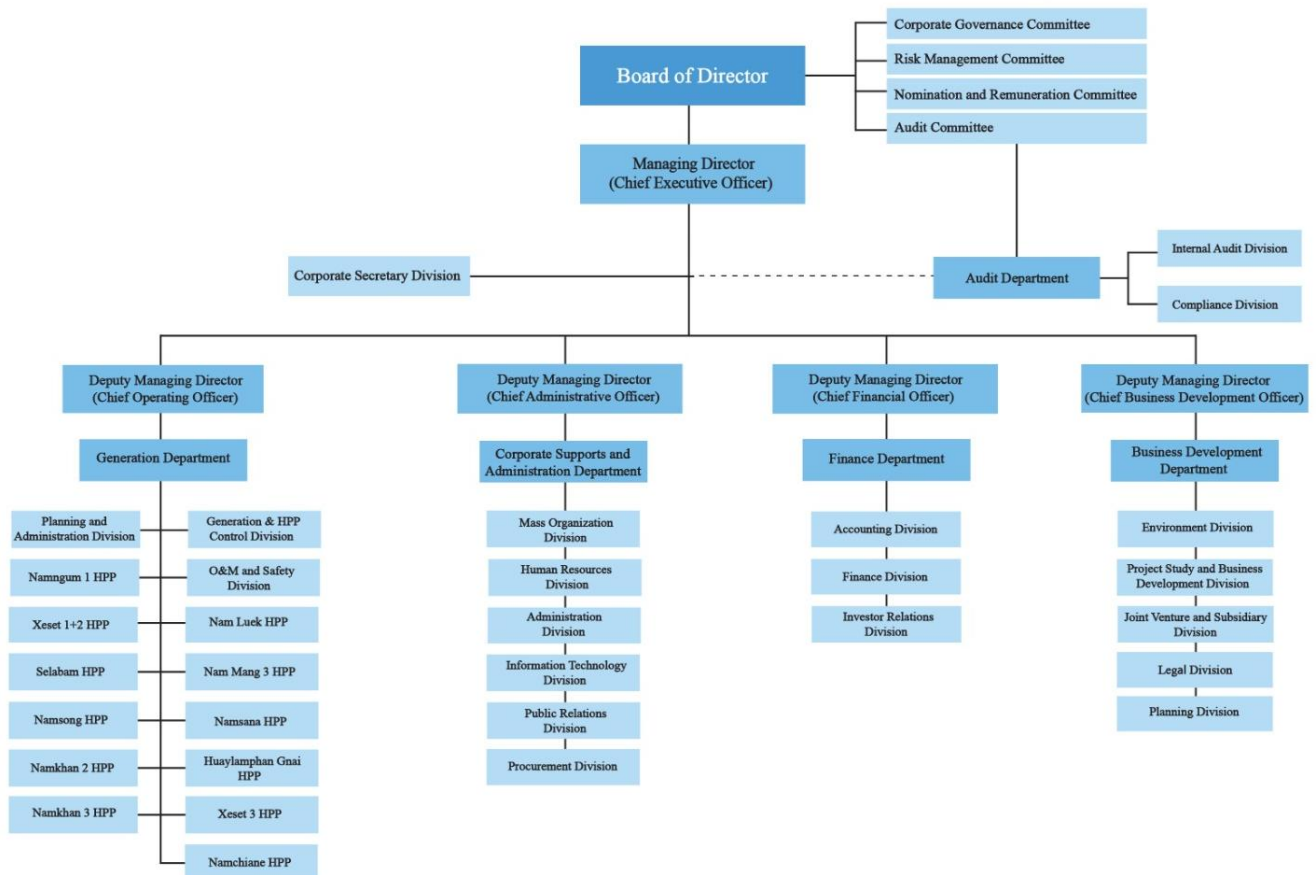
1. To generate and sell (wholesale) electricity to EDL as well as to construct transmission lines and substations as necessary.
2. To invest in power generation assets constructed and planned by EDL, or to invest in or acquire shares wholly owned or partially owned by EDL in IPPs.
3. To provide operation and maintenance services to power generation projects in Lao PDR.

2. Organization Structure

2.1 Organization Chart

The organization chart of EDL-Gen consists of the board of directors with 12 members, 3 of whom are independent directors; 4 members of executive management team, 5 departments, 20 divisions, and 13 hydropower plants. EDL-Gen and its subsidiaries have 808 staff, 143 of whom are female members.

Organization Chart of EDL-Generation Public Company



Board of Directors

- * Date of Birth: 30/10/1977
- * Nationality: Lao
- * Position : Director General, Public Debt Management Department, Ministry of Finance.
- * Education: Master of International Relations in Economics and Politics, University of Lodz, Lodz, Poland.



Mr. Soulivath SOUVANNACHOUMKHAM
Chairman

- * Date of Birth: 03/05/1973
- * Nationality: Lao
- * Position: Managing Director of Electricite Du Laos (EDL)
- * Education: Master of Business Administration, emphasis in Finance, Avila University, Kansas City, the United States. Bachelor of Science Degree in Electrical Engineering, National University of Laos.



Mr. Chanthaboun SOUKALOUN
Vice Chairman

- * Date of Birth: 05/10/1964
- * Nationality: Lao
- * Position: Managing Director & Acting CEO (EDL-GEN)
- * Education: Master's Degree of Hydropower and Operating Systems, At University of Mechanical Engineering, in Soviet Union.



Mr. Vongsakoun YINGYONG
Director

- * Date of Birth: 01/05/1968
- * Nationality: Lao
- * Positon: Director General of Energy Business Department, Ministry of Energy and Mines
- * Education: Bachelor of Mechanical Engineering, National University of Laos



Mr. Somphith KEOVICHITH
Director

- * Date of Birth: 25/05/1970
- * Nationality: Lao
- * Position: Deputy Director General of State-Owned Enterprises Reform and Insurance Department, Ministry of Finance.
- * Education: Master of Economics and Business, Kyung Hee University, the Republic of Korea.



Mr. Pasomphet KHAMTANH
Director

- * Date of Birth: 20/03/1985
- * Nationality: Lao
- * Position: Deputy Managing Director of Eletricite Du Laos (EDL).
- * Education: Master of Energy and Environmental Engineering, Japan.



Mr. Souksavart SOSOUPHANH
Director

- * Date of Birth: 10/10/1978
- * Nationality: Lao
- * Position: Chairman of the Board of Directors and President of Phongsubthavy Road, Building and Irrigation Construction Sole Co., Ltd.
- * Education: Sengsavanh Business Management University



Mr. Phongsavath SENAPHUAN
Director

- * Date of Birth: 21/07/1972
- * Nationality: Thai
- * Position: Managing Director of Phongsubthavy Road, Building and Irrigation Construction Sole Co., Ltd.
- * Education: Master of Public Administration, Tsinghua University, China.



Mr. Somlath MEKAKATH
Director

- * Date of Birth: 12/03/1978
- * Nationality: Thai
- * Position: Board of Director, Hongsa Power Co., Ltd and Phufai Mining Company Limited
Managing Director of Ratch-Lao Service Co., Ltd
Managing Director of Asia Water Company Limited
CEO of Foreast Renewable Development
- * Education:
 - Master of Science (Banking and Finance), (English Program), Chulalongkorn University, Thailand
 - Master of Engineering (Electrical Engineering), Chulalongkorn University, Thailand



Mr. Chollawit WINTCHAI
Director

- * Date of Birth: 13/02/1958
- * Nationality: Lao
- * Position: Committee of Lao Securities Commission.
- * Education: Master of Law and Public Administration.



Mr. Khammoune VIPHONGXAY
Independent Director

- * Date of Birth: 29/12/1975
- * Nationality: Lao
- * Position: Director General of Banking Operation Department, Bank of Lao PDR.
- * Education: Master of Economics, Australia



Mr. Khamkeo VISISOMBATH
Independent Director

- * Date of Birth: 22/08/1979
- * Nationality: Lao
- * Position: Deputy Director General of Research and General Affairs Department, Office of the Party Central Committee.
- * Education: PhD in Economics, Kobe University, Japan.



Dr. Phanhpakit ONPHANDALA
Independent Director

Managing Directors of EDL-Gen



Vongsakoun YINGYONG
Managing Director
CEO



Vanhseng VANNAVONG
Deputy Managing Director



Souksanh PHONGPHILA
Deputy Managing Director,
CAO



Dr. Kounlaphanh VONGNATHI
Deputy Managing Director,
CBDO

3. Committees

In order to secure the quality and the regulations of the company, the board of directors appointed a number of committees, consisting of committees under Board of Directors and under the Managing Directors.

3.1 Committees under Board of Directors

Committees to the Board of Directors comprises of 5 committees and each committee includes members. The details are as follows:

1) Audit Committee

1. Mr. Khammoune VIPHONGXAY	Independent Director	Chairman
2. Mr. Somlath MEK AKATH	Director	Vice Chairman
3. Mr. Khamkeo VISISOMBATH	Independent Director	Member
4. Mr. Pasomphet KHAMTANH	Director	Member

2) Risk Management Committee

1. Mr. Somphith KEOVICHITH	Director	Chairman
2. Mr. Phongsavath SENAPHUAN	Director	Vice Chairman
3. Dr. Phanhpakit ONPHANDALA	Independent Director	Member
4. Mr. Pasomphet KHAMTANH	Director	Member
5. Mr. Souksavart SOSOUPHANH	Director	Member

3) Nomination and Remuneration Committee

1. Mr. Chanthaboun SOUKALOUN	Vice Chairman	Chairman
2. Mr. Phongsavath SENAPHUAN	Director	Vice Chairman
3. Soulivath SOUVANNACHOUMKHAM	Chairman	Member
4. Mr. Chollawit WINITCHAI	Director	Member

4) Corporate Governance Committee

1. Mr. Chanthaboun SOUKALOUN	Vice Chairman	Chairman
2. Mr. Somphith KEOVICHITH	Director	Vice Chairman
3. Mr. Somlath MEK AKATH	Director	Member
4. Mr. Vanhseng VANNAVONG	Director	Member
5. Mr. Souksavart SOSOUPHANH	Director	Member

5) Hydropower Project Transfer and Shares in IPPs Transfer from EDL to EDL-GEN Committee

1. Mr. Souksavart SOSOUPHANH	Director	Chairman
2. Mr. Phongsavath SENAPHUAN	Director	Vice Chairman
3. Mr. Chollawit WINITCHAI	Director	Member
4. Mr. Pasomphet KHAMTANH	Director	Member
5. Mr. Vanhseng VANNAVONG	Director	Member

3.2 Board of Directors Meeting

In the third quarter report of 2023, the Board of Directors held 2 meetings as follows:

- The Third ordinary meeting of the Board of Director on 28 of August 2023, the main agenda is
 - Approved the company's business performance report including the company's financial statements for first six-months period of 2023.
 - Approved no dividend payment from the company's business performance of the first six-month period of 2023.

- The second Extraordinary meeting of the board of Director on 29 August 2023, the main agenda is
 - Adopted the appointment of Mr. Vongsakoun YINGYONG as the new Managing director to continue duties of managing the company in replacement of the former acting Managing director.
 - Adopted the appointment of the new directors of the Board of directors in replacement of the former director, the determination of authorised person who can sign to bind the company and the term of office of the directors of the Board.

1. Audit Committee (AC)

In the third quarter report of 2023, Audit Committee successfully implementation On 07 November 2023, the first ordinary meeting was held to discuss the following:

- Review and comment on the financial statements for the third quarter of 2023, including the Statement of Financial Position, The Statement of Income, The Statement of Changes in Equity and the Statement of Cash Flow.
- Review the business performance of company for the third quarter of 2023.
- To Report implementation of the Audit Committee for the third quarter of 2023, as of 07 November 2023.

2. Risk Management Committee (RMC)

In the third quarter report of 2023, RMC held one meeting which to discuss the following:

- Searching for additional sources of bond to repayment of loans at the end of August 2023
- Researching Risk and effects of violating the loan terms.
- Researching the sources of bond to support the payment of loan at the end of August 2023
- To Consult the progress of coordination with the banks.

3. Nomination and Remuneration Committee (NRC)

In the third quarter report of 2023, Nomination and Remuneration Committee held one meeting which considered and approved the following

- To consider and adopted the nomination of the succession staff of EDL-Gen and subsidiary companies to replace employees who will retire in 2023. The meeting resolved to assign EDL-Gen to conduct a personnel evaluation by evaluating results according to company's principles and regulations within the role of each line of work, and to select the nomination of 17 employees to 3 employees and present to the Board of Directors meeting.

3.3 Committees under Managing Directors

1. Procurement and Equipment's Supply Committee (PESC).

In the third quarter report of 2023, the PESC held meetings on procurement matters, divided into 3 sections as follows:

- | | |
|------------------------------|---------------------|
| 1. Work contracts in | 06 projects. |
| 2. Goods supply contracts in | 05 projects. |
| 3. Service contracts in | 03 project. |

2. Honor Policy and Discipline Committee (HPDC)

In the third quarter report of 2023, The HPDC held meeting, and researched and considered to improve the business operations within EDL-Gen as follows:

- Policies and regulations for employees who work at joint venture companies or other organizations(1st revision).
- Oversea working policy (3rd revision).
- Rules and regulations for the employees (7th revision).
- Electric vehicle regulations.
- Temporary employment policy (6th revision).

4. The Environmental and Social Activities.

4.1 Environmental Conservation

- Completion of reporting on environmental-social to the Department of Natural Resources and Environment, Ministry of Natural Resources and Environment.
- Completion of the Decision to invest document and Letter of Declaration for the Nam Khan 2-3, Nam Chain, Xeset3, Nam Ngm-1 Extension No. 7-8 and Huay Lam Phan yaihydropower plants to form documents for carbon trading.
- Completion of the VCS Listing Representation and VCS Registration Deed of Representation of Selabamhydropower plant Extension Section after completing the registration and continuing to revise the document from the auditor to include the document in the carbon trading process.
- Completion of the lease obligation for the state land concession of Nam Sana Hydropower plant in the amount of 38,132,000 kip to be given to the Finance Department of Vientiane Province.
- Completing the request for approval to implement activities under 7 HPPs EDL-Gen the concession agreement for the provision of community development funds in the year 2023.
- All EDL-Gen owned hydropower plants has submitted the environmental-social monitoring report monthly to report its E&S implementation.
- EDL-Gen has monitored the water level, especially the upstream and downstream reach, examine the water qualities, monitoring the emergency warning system and implement the reservoir's surface clearance regularly, meantime surveying reservoir area, the surrounded forest conditions, as well as the abundance of the biodiversity surrounded its HPPs.

4.2 Social Contribution

- EDL-Gen has prioritized the CSR works and contributing to its community in all possible sectors, especially in promoting local livelihood and education of unfortunate young generations, as well as providing and maintenance the infrastructures to the local communities.
- Complete the field survey to monitor the living conditions of the people around the Nam Sana Hydropower plant and prepare to implement awareness raising work with the community around the Nam Sana Hydropower plant in the next step.

5. Business Operation and Performance.

From 2010 to the present, EDL-Gen's business is based on electricity generation where EDL-Gen supply wholesale electricity to EDL exclusively and from co-investment in projects with independent hydro power plants in accordance with government policy guidelines, including regulations, principles and laws related to the public listed companies. This is to ensure continuous growth of the company and cement the confidence of both local and foreign investors. EDL-Gen's business performance In the third quarter report of 2023 can be summarized as follows:

5.1 Generation

In the third quarter report of 2023, the power generation's plan of wholly-owned hydro power plants of EDL-Gen was 910,84 GWh, The actual generation was 944,89 GWh, equivalent to 103,74% of the plan and 114,24%. compared to the same period of previous year. In addition, the generation plan from EDL-Gen's share holdings in Independent Power Producers (IPPs) was 1.702,38 GWh and actual generation was 1.378,98 GWh, equivalent to 81,00% of the plan and 89,02% compared to the same period of previous year.

In the third quarter report of 2023, the total power generation plan of EDL-Gen was 2.613,22 GWh, the actual generation was 2.323,87 GWh, equivalent to 88,93% of the plan and 97,80% compared to the same period of previous year, because of the amount of water inflows to the reservoirs of some HPPs were not as planned. Power generation details are summarised in the table below:

Table 1: Power Generation of the third quarter report of 2023

No.	Description	The third quarter report of 2023			The Third quarter report of 2022	
		Actual (GWh)	Plan (GWh)	(%)	Actual (GWh)	(%)
1	EDL-Gen wholly owned hydropower plants	944,89	910,84	103,74%	827,11	114,24%
2	Independent Power Producer (IPPs)	1.378,98	1.702,38	81,00%	1.549,05	89,02%
Total		2.323,87	2.613,22	88,93%	2.376,16	97,80%

5.2 Revenue

The total revenue for in the third quarter report of 2023 was 1.195.467 Million Kip, a decrease of 3.806.020 Million Kip compared to the same period of last year. The main reason was the decrease of the Other income. (Table 2)

5.3 Expenses

The total expenses in the third quarter report of 2023 amounted to 2.435.850 Million Kip, a decrease of 124.945 Million Kip compared to the same period of last year. (Table 2)

5.4 Net Profit

For the business performance of in the third quarter report of 2023 EDL-Gen reported a net profit of 1.240.383 Million Kip. (Table 2)

Table 2: Revenue, expenses and Net Profit/Loss of In the third quarter report of 2023

No.	Description	The third quarter report of 2023	The third quarter report of 2022	Change	% Change
		(Million Kip)	(Million Kip)	(Million Kip)	
		1	2	3= 1-2	
I	Revenue	1.195.467	5.001.487	(3.806.020)	23,90%
1	Revenue from sale	446.405	372.441	73.964	119,86%
2	Other income	25.857	3.999.348	(3.973.491)	0,65%
3	Share of profit from investment in associates and joint ventures	723.205	629.698	93.507	114,85%
II	Expenses	2.435.850	2.560.795	(124.945)	95,12%
1	Cost of sale	175.164	151.095	24.069	115,93%
2	Operating and administrative expenses	51.649	47.184	4.465	109,46%
3	Financial costs	390.692	261.638	129.054	149,33%
4	Net Foreign exchange Loss	1.818.346	2.100.878	(282.532)	86,55%
	Net Profit/(loss)	(1.240.383)	2.440.692	(3.681.075)	-50,82%

Noted : The figures are based on consolidated financial statement.

5.5 Taxes

EDL-Gen is a public company listed on the Lao Securities Exchange (LSX) and operates its business under the laws of Lao PDR. EDL-Gen has made commitment and strictly follow its obligations to pay taxes to the Lao government including Personal Income Tax (Salary and Meeting Allowances), Royalty Fee and VAT. In The third quarter report of, EDL-Gen contributed 3.759 Million Kip to the government as detailed below:

No.	Description	Amount (Million Kip)
1	Personal Income Taxes (Salary and meeting allowances)	1.796
2	Royalty Fee	1.765
3	VAT	198
Total		3.759

Managing Director:

(Signature) Vongsakoun YINGYONG